

# ColdwellBankerOnline.com

## Biography

### Areas of Expertise

- More Than 20 Years Real Estate Experience
- 11 Years Experience as Broker Manager
- Executive Relocation ( CNRS,CNMS/CNIS)
- New Construction
- Luxury Properties
- Condos
- First Time Buyers
- Move Up Buyers/Sellers
- Downsizing Buyers/Sellers
- Out of area referrals to other states/other countries

### Education and Designations

- State of Illinois Broker License
- Graduate Realtor Institute (GRI)
- Certified Residential Specialist (CRS)
- Certified Negotiation Specialist (CNS)
- Certified Relocation Premarketing/Inventory (CNMS/CNIS)
- Certified Relocation Buyer Specialist (CNRS)
- Short Sale Foreclosure Representative (SFR)
- Accredited Buyer Representative (ABR)
- Certified e-Marketing Specialist
- Denison University BA with Honors

### Awards

- President's Elite (top 1% internationally)
- President's Circle (top 4% internationally)
- Lucy J Hathaway Award (agent of the year)
- Rookie of the Year for all Chicago Area
- Chicago House and Garden Agent of the Year



**Michele Wilson - CRS, GRI,  
ABR, CNS, SFR, CNRS, CNIS,  
CNMS  
Sales Associate**

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## Community Involvement

- Lake Forest Lake Bluff Chamber of Commerce Board of Directors/ VP
- Lake Forest District 67 Middle School APT, President
- Lake Forest, Lake Bluff AYSO (American Youth Soccer Organization), Regional Commissioner
- Illinois, Wisconsin AYSO, Area Director
- North Shore Barrington Board of Realtors, Board of Directors
- City of Lake Forest Business Partnership Committee

## Serving All Of Your Real Estate Needs

My husband Art and I are licensed Real Estate Brokers/Realtors working as a team who take pride in providing an exceptional real estate experience for people both selling or buying homes and investment properties in Lake Forest, Lake Bluff, Lincolnshire, Winnetka, Wilmette, the North Shore and surrounding communities. This superior and caring service results in becoming our client's trusted advisor and realtor for life and makes them want to refer those people they care about to us.

Based on my successful experience, knowledge of the industry and excellent relationship with my fellow agents, I was chosen to start up, grow and manage a new Real Estate Office in Lake Forest for Coldwell Banker Residential Brokerage for 11 years. I was also elected to serve on the board of directors for the North Shore--Barrington Board of Realtors. My knowledge of the communities and schools, that I share with my clients, is enhanced by my background as a life time resident of Lake Forest and by my active involvement in both the community and the schools.

Art and I continually improve our level of service by taking advantage of classes and seminars, learning new technology, and qualifying for new certifications. As tech savvy realtors, we strive to use the latest and most effective internet marketing to sell the homes of the sellers we represent. Because we are well respected by our peers, we are able to more successfully negotiate with them on behalf of both our buyers and sellers.

We take our clients through the process from beginning to the closing and beyond by also providing referrals to good service providers: mortgage lenders, title companies, real estate attorneys, inspectors, home stagers and others needed for a successful transaction.

Our goal is to provide such a positive experience during your real estate transaction that we will have earned your respect, trust and friendship for life.

## Personal Background

- Knowledgeable, Positive Outlook, Trustworthy, Honest, Enthusiastic, Respected
- Married to Art Wilson since 1994, who is also my partner in Real Estate
- Adores our combined family of 6 children, 5 grandchildren
- Lifelong resident of Lake Forest, Illinois
- Active in the community
- Lake Forest Health and Fitness Member

- Likes Hiking, Reading, Tennis, Travel, Soduku and Arizona

**Communities I Serve**

Lake Forest, Lake Bluff, Lincolnshire, Libertyville, Vernon Hills, Mettawa, Bannockburn and the North Shore.





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