

City: *Deerfield*

Your Name

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Website
Other



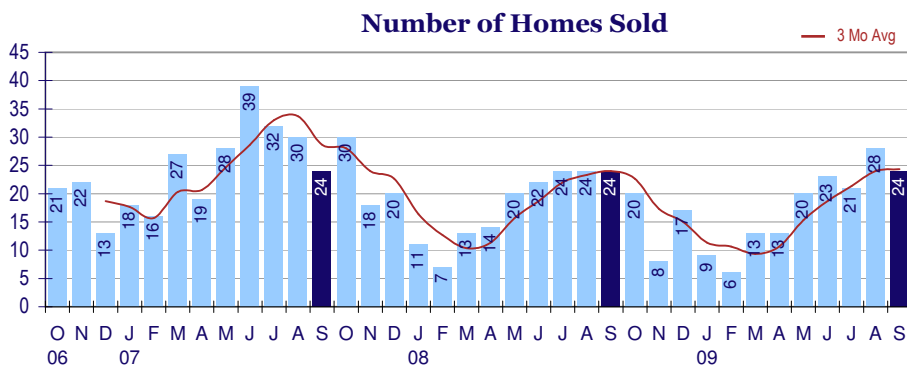
Market Profile & Trends Overview

	Month	Trending versus*:				YTD	Trending versus*:	
		LM	L3M	PYM	LY		Prior YTD	Prior Year
Median List Price of all Current Listings	\$484,000	↑		↓				
Average List Price of all Current Listings	\$610,581	↔		↓				
September Median Sales Price	\$330,000	↓	↓	↓	\$424,900	↓	↓	
September Average Sales Price	\$319,719	↓	↓	↓	\$437,586	↓	↓	
Total Homes Currently for Sale (Inventory)	254	↓		↓				
September Number of Homes Sold	24	↓	↔	↓	157	↓		
September Average Days on Market (Solds)	148	↑	↑	↓	117	↓	↓	
Asking Price per Square Foot (based on New Listings)	\$0	↓	↓	↓	\$205	↓	↓	
September Sold Price per Square Foot	\$139	↓	↓	↓	\$189	↓	↓	
September Month's Supply of Inventory	10.6	↑	↓	↓	18.6	↔	↓	
September Sale Price vs List Price Ratio	82.5%	↓	↓	↓	86.0%	↓	↓	

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

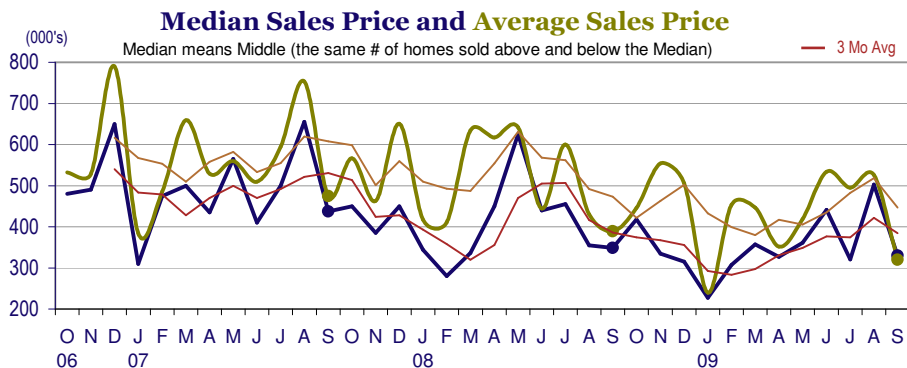
Home Sales

September home sales were 24, equal to 24 in September of 2008 and -14.3% lower than the 28 sales last month. September 2009 sales were at their highest level compared to September of 2008 and 2007. September YTD sales of 157 are running 1.3% behind last year's year-to-date sales of 159.



Prices

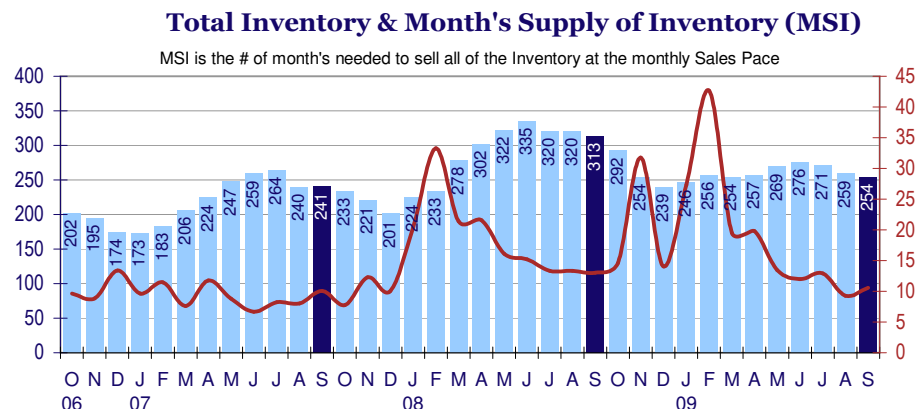
The Median Sales Price in September was \$330,000, down -5.4% from \$349,000 in September of 2008 and down -34.3% from \$502,500 last month. The Average Sales Price in September was \$319,719, down -17.9% from \$389,244 in September of 2008 and down -39.2% from \$526,241 last month. September 2009 ASP was at the lowest level compared to September of 2008 and 2007.



Inventory & MSI

The Total Inventory of homes available for sale as of September was 254, down -1.9% from 259 last month and down -18.8% from 313 in September of last year. September 2009 Inventory was at a mid level compared with September of 2008 and 2007.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The September 2009 MSI of 10.6 months was at a mid level compared with September of 2008 and 2007.



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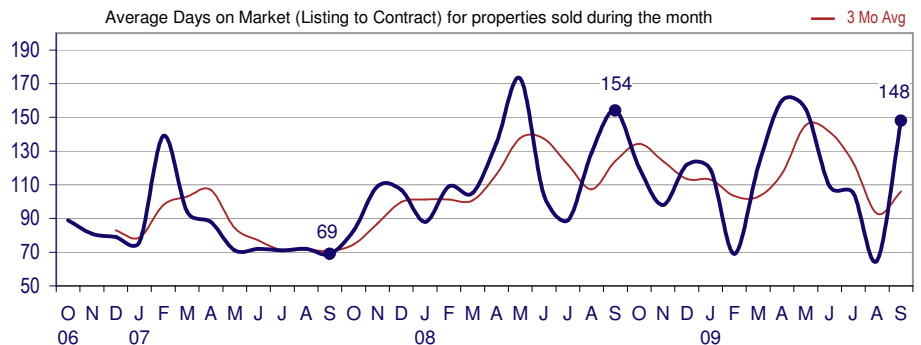
Other



Market Time

The average Days On Market (DOM) shows how many days the average home is on the market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for September was 148, up 127.7% from 65 days last month and down -3.9% from 154 days in September of last year. The September 2009 DOM was at a mid level compared with September of 2008 and 2007.

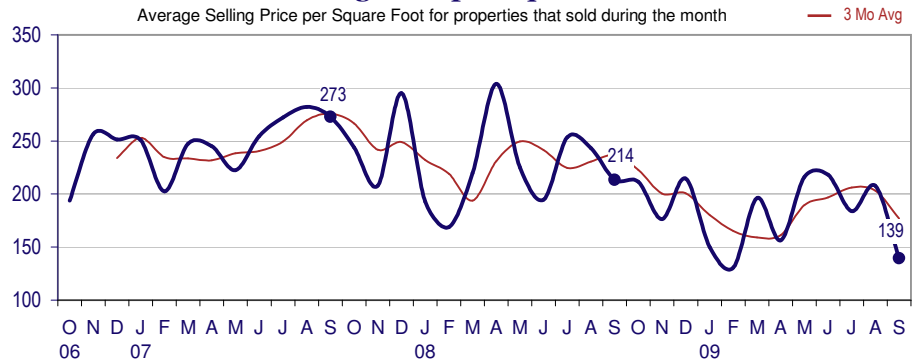
Days On Market for Sold Properties



Selling Price per Square Foot

The Selling Price per Square Foot is a great indicator for the direction of home values. Since Median Sales Price and Average Sales price can be impacted by the 'mix' of high or low end homes in the market, the selling price per square foot is a more normalized indicator on the direction of home values. The September 2009 Selling Price per Square Foot of \$139 was down -32.8% from \$208 last month and down -34.7% from 214 in September of last year.

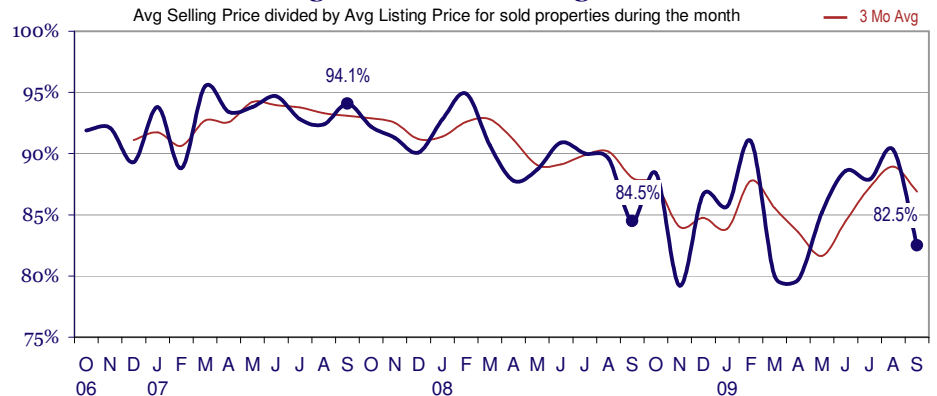
Selling Price per Square Foot



Selling Price vs Original Listing Price

The Selling Price vs Original Listing Price reveals the average amount that Sellers are agreeing to come down from their original list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The September 2009 Selling Price vs Original List Price of 82.5% was down from 90.3% last month and down from 84.5% in September of last year.

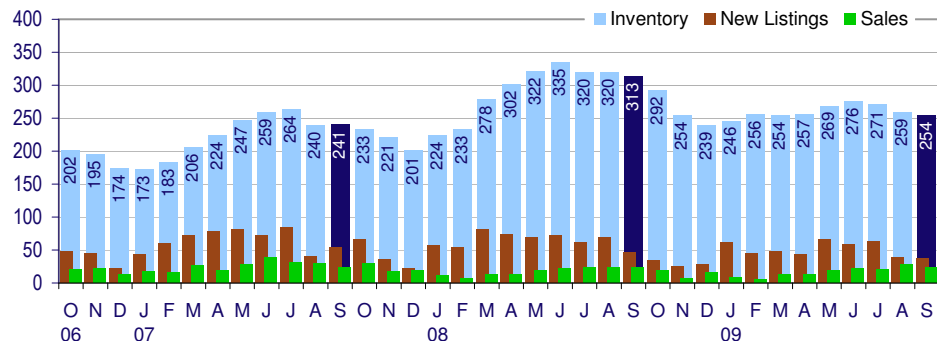
Selling Price versus Listing Price Ratio



Inventory / New Listings / Sales

This last view of the market combines monthly inventory of homes for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in September 2009 was 38, down -5.0% from 40 last month and down -17.4% from 46 in September of last year.

Inventory / New Listings / Sales



City: Deerfield

Price Range: All | Property Types: Single Family - Condo - TwnHm

	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Homes Sold	21	22	13	18	16	27	19	28	39	32	30	24	30	18	20	11	7	13	14	20	22	24	24	24	20	8	17	9	6	13	13	20	23	21	28	24
3 Mo. Roll Avg			19	18	16	20	21	25	29	33	34	29	28	24	23	16	13	10	11	16	19	22	23	24	23	17	15	11	11	9	11	15	19	21	24	24

(000's)	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Median Sale Price	480	490	650	310	475	500	435	565	410	500	655	437	450	385	450	344	280	336	450	625	440	455	355	349	418	335	315	227	308	358	327	361	441	321	503	330
3 Mo. Roll Avg			540	483	478	428	470	500	470	492	522	531	514	424	428	393	358	320	355	470	505	507	417	386	374	367	356	292	283	297	331	349	376	374	422	385

	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Inventory	202	195	174	173	183	206	224	247	259	264	240	241	233	221	201	224	233	278	302	322	335	320	320	313	292	254	239	246	256	254	257	269	276	271	259	254
MSI	10	9	13	10	11	8	12	9	7	8	8	10	8	12	10	20	33	21	22	16	15	13	13	13	15	32	14	27	43	20	20	13	12	13	9	11

	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Days on Market	89	81	79	76	139	94	88	71	72	71	72	69	83	109	107	88	109	105	135	173	104	89	129	154	120	98	122	119	69	121	160	155	109	105	65	148
3 Mo. Roll Avg			83	79	98	103	107	84	77	71	72	71	75	87	100	101	101	101	116	138	137	122	107	124	134	124	113	113	103	103	117	145	141	123	93	106

	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Price per Sq Ft	194	256	251	251	202	248	245	222	254	272	282	273	244	208	295	193	169	220	304	225	195	254	243	214	212	176	215	150	131	196	156	216	218	184	208	139
3 Mo. Roll Avg			234	253	235	234	232	238	241	250	270	276	266	242	249	232	219	194	231	250	241	225	230	237	223	200	201	180	165	159	161	190	197	206	203	177

	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Sale to List Price	0.919	0.921	0.893	0.938	0.888	0.955	0.934	0.938	0.947	0.928	0.924	0.941	0.922	0.913	0.901	0.928	0.949	0.907	0.878	0.887	0.909	0.900	0.896	0.845	0.884	0.792	0.867	0.857	0.910	0.800	0.797	0.852	0.886	0.879	0.903	0.825
3 Mo. Roll Avg			0.911	0.917	0.906	0.927	0.926	0.942	0.940	0.938	0.933	0.931	0.929	0.925	0.912	0.914	0.926	0.928	0.911	0.891	0.891	0.899	0.902	0.880	0.875	0.840	0.848	0.839	0.878	0.856	0.836	0.816	0.845	0.872	0.889	0.869

	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
New Listings	48	45	23	44	60	72	79	82	73	84	41	55	67	36	22	57	54	81	75	69	73	61	70	46	34	26	29	61	45	48	43	67	59	63	40	38
Inventory	202	195	174	173	183	206	224	247	259	264	240	241	233	221	201	224	233	278	302	322	335	320	320	313	292	254	239	246	256	254	257	269	276	271	259	254
Sales	21	22	13	18	16	27	19	28	39	32	30	24	30	18	20	11	7	13	14	20	22	24	24	24	20	8	17	9	6	13	13	20	23	21	28	24

(000's)	O 06	N	D	J 07	F	M	A	M	J	J	A	S	O	N	D	J 08	F	M	A	M	J	J	A	S	O	N	D	J 09	F	M	A	M	J	J	A	S
Avg Sale Price	532	528	790	384	486	659	529	559	510	594	754	474	566	463	650	417	411	634	618	642	445	600	430	389	446	554	506	239	454	446	352	419	534	495	526	320
3 Mo. Roll Avg			617	567	553	510	558	582	533	555	619	607	598	501	560	510	493	487	554	631	568	562	492	473	422	463	502	433	400	380	417	405	435	482	518	447